

Job description – 1861 Wealth Advisors

If you're interested in an exciting career opportunity that can help make a difference in the lives of others, consider joining Penn Mutual. We are currently seeking a leadership-oriented and experienced insurance professional to join our leading team of sales managers. Sales managers are responsible for recruiting, building and motivating their own team of sales professionals.

This position will be located in Overland Park, KS and you will be working for our locally known agency 1861 Wealth Advisors.

This position provides:

- Competitive compensation plus potential for sales based bonuses
- Incentives such as world-class travel experiences offered annually to top performers
- Comprehensive sales and management training including classroom and field training
- Working in a culture that has a small company feel with the backing of and connection to a larger company

Your specific responsibilities will include:

- Building and expanding the agency by recruiting, motivating and inspiring a team of sales professionals
- Providing education and coaching, for new financial advisors
- Meeting and exceeding agency sales and recruiting goals
- Consistently creating a strong pipeline of experienced and inexperienced financial advisors
- Be a leader in executing the agency's vision, strategies, and goals

If you have any questions or would like to apply, please feel free to contact:

Nicole Davis – VP Talent Acquisition and Marketing

(913) 242-6928

Davis.nicole@pennmutual.com

Required Skills

- Previous experience recruiting and developing a team
- A minimum of two years of proven success in a management role in the insurance industry
- Desire to lead, motivate and coach others
- Excellent communication and interpersonal skills
- Self-starter with a strong sense of ownership
- Bachelor's degree
- Life & Health license
- Series 6 or 7, and Series 63 licenses (Series 24 a plus)
- Qualified to work in the United States for any employer